



ICIC
Initiative for a Competitive Inner City

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Engaging Solutions honored as one of the fastest-growing inner-city businesses in the U.S.

*Annual ranking published by the Initiative for a Competitive Inner City and Fortune
recognizes high-growth companies in urban areas*

INDIANAPOLIS – Oct. 24, 2017 – Engaging Solutions, LLC., an Indianapolis-based management consulting firm, has been named to the 2017 Inner City 100 list, an annual ranking published by The [Initiative for a Competitive Inner City](#) (ICIC) and Fortune. The list, which was revealed recently at the annual Inner City 100 Conference and Awards in Boston, ranks the fastest-growing inner-city businesses in America by revenue growth.

Engaging Solutions ranked 54 on the list of 100, and reported 2016 revenues of \$7.6 million and a five-year growth rate of 140 percent from 2012-2016. Engaging Solutions' feature and the full list is available on [Fortune's website](#).

Founded in 2005, Engaging Solutions is a minority- and women-owned management consulting firm that provides call center services, diversity services, fiscal management and accountability services, program compliance monitoring, and stakeholder engagement mainly to government clients. The company has 101 employees and is committed to supporting the Indianapolis community. Ten percent of Engaging Solutions' net profit is donated to community programs through in-kind and financial donations.

“At Engaging Solutions, business growth and community investment are equally important to our company's success,” said Venita Moore, a managing principal. “Sharing this recognition with other companies with the same mission affirms that businesses established in urban communities can make a significant economic impact.”

ICIC's Inner City 100 list seeks to celebrate and enable urban entrepreneurship. Over the course of nearly 20 years ICIC has awarded 928 companies whose success illuminates the innovation and business growth happening in our inner cities. Inner City 100 companies are forces of economic opportunity, optimism, and transformation in their communities. Providing a platform for recognition, networking and learning, the Inner City 100 program continues to open doors for other budding urban entrepreneurs and stimulate inner-city business development and job creation.

In addition to being published in Fortune, CEOs from the winning companies were invited to the Inner City 100 Conference and Awards, a full-day event featuring robust networking opportunities and educational sessions led by executives and academics from top-tier universities, including Harvard Business School and New York University. Past winners have reported connecting with multi-million-dollar investors as a result of appearing on the Inner City 100 list and attending the conference.

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Engaging Solutions, LLC., located in Indianapolis, is a management consulting firm specializing in business services to help companies and nonprofits operate more effectively. Engaging Solutions provides expertise to clients nationwide in five areas: Program compliance monitoring, call center services, fiscal management and accountability, stakeholder engagement and diversity services. To learn more about Engaging Solutions and its services, visit www.engagingsolutions.net.

Inner City 100 Methodology: The Initiative for a Competitive Inner City (ICIC) defines inner cities as core urban areas with higher unemployment and poverty rates and lower median incomes than their surrounding metropolitan statistical areas. Every year, ICIC identifies, ranks, and awards the 100 fastest-growing businesses located in America's inner cities. In 2017, companies were ranked by revenue growth over the five-year period between 2012 and 2016. This list was audited by the independent accounting firm Rucci, Bardaro, and Falzone, PC.

Initiative for a Competitive Inner City (ICIC)

ICIC is a national nonprofit founded by Harvard Business School professor Michael E. Porter. ICIC's mission is to promote economic prosperity in America's inner cities through private sector investment that leads to jobs, income and wealth creation for local residents. Through its research on inner city economies, ICIC provides businesses, governments and investors with the most comprehensive and actionable information in the field about urban market opportunities. The organization supports urban businesses through the [Inner City 100](#), [Inner City Capital Connections](#) and the Goldman Sachs [10,000 Small Businesses](#) programs. Learn more at www.icic.org or [@icicorg](https://twitter.com/icicorg).